IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF MICHIGAN SOUTHERN DIVISION

FEDERAL TRADE COMMISSION,

Plaintiff, Case No. 2:22-cv-11120

Hon. Bernard A. Friedman

v.

FINANCIAL EDUCATION SERVICES, INC., et al.,

Defendants.

UNOPPOSED MOTION FOR ORDER APPROVING AND AUTHORIZING PAYMENT OF MONITOR'S AND PROFESSIONAL'S FEES AND COSTS FOR THE SECOND APPLICATION PERIOD

The Monitor, Patrick A. Miles, Jr. ("Monitor"), hereby submits this Unopposed Motion for Order Approving and Authorizing Payment of Monitor's and Professional's Fees and Costs for the second application period, incurred from September 1, 2022 through October 31, 2022. For the reasons stated in the accompanying Brief in Support and attachments hereto, including the Declaration of Patrick A. Miles, Jr., the Monitor respectfully requests that the Court grant this Motion in its entirety and approve and authorize for payment the fees and expenses of the Monitor and professionals working at the direction of the Monitor.

On May 25, 2022, on motion by the Federal Trade Commission ("FTC"), the Court (among other things) entered the appointment of Mr. Miles as Receiver in this action. On July 18, 2022, the Court entered an Order Denying Motion for Preliminary Injunction, Vacating Temporary Restraining Order, Terminating Asset Freeze, and Converting Receivership to Monitorship (the "Monitorship Order"), whereby the receivership was terminated and Mr. Miles was appointed as a Monitor for the Monitored Entities, as that term is defined in the Monitorship Order. (ECF No. 76). The Monitorship Order provides that the Monitor and all personnel hired by the Monitor as authorized in the Monitorship Order "are entitled to reasonable compensation for the performance of duties pursuant to this Order and for the cost of actual out-of-pocket expenses incurred by them, from the assets now held by, in the possession or control of, or which may be received by, the Monitored Entities." (ECF No. 76, PageID.5557-5558). The Monitorship Order directs the Monitor to file with the Court and serve on the parties periodic requests for the payment of such reasonable compensation. (Id.).

Prior to the filing of this application, the Monitor conferred with counsel for the Monitored Entities and the FTC and they do not object to the Monitor's request for payment of the fees and costs set forth in the invoices attached hereto. WHEREFORE, the Monitor respectfully requests that the Court grant this Motion in its entirety and approve and authorize for payment the fees and expenses of the Monitor and professionals working at the direction of the Monitor.

Dated: December 15, 2022 BARNES & THORNBURG LLP

/s/Anthony C. Sallah

Patrick A. Miles, Jr. (P46379)
David A. Hall (P81426)
Anthony C. Sallah (P84136)
171 Monroe Ave NW, Suite 1000
Grand Rapids, Michigan 49503

Phone: (616) 742-3930
Facsimile: (616) 742-3999
Patrick.Miles@btlaw.com
David.Hall@btlaw.com
Anthony.Sallah@btlaw.com
On behalf of the Court-appointed
Monitor Patrick A. Miles, Jr.

IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF MICHIGAN SOUTHERN DIVISION

FEDERAL TRADE COMMISSION,

Plaintiff, Case No. 2:22-cv-11120

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FINANCIAL EDUCATION SERVICES, INC., et al.,

Defendants.

BRIEF IN SUPPORT OF UNOPPOSED MOTION FOR ORDER
APPROVING AND AUTHORIZING PAYMENT OF MONITOR'S AND
PROFESSIONAL'S FEES AND COSTS FOR THE SECOND
APPLICATION PERIOD

STATEMENT OF THE ISSUES PRESENTED

Whether the Court should enter an order approving and authorizing for

payment the fees and expenses of the Monitor and professionals working at the

direction of the Monitor, as detailed in the invoices submitted herewith, from

September 1, 2022 through October 31, 2022.

Response: Yes.

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CONTROLLING OR MOST APPROPRIATE AUTHORITY

- Monitorship Order, Paragraph X, ECF No. 76, PageID.5557.
- Commodity Futures Trading Comm'n v. Aurifex Commodities Rsch. Co., No. 1:06-CV-166, 2007 WL 2481015, at *1 (W.D. Mich. Aug. 29, 2007)

I. INTRODUCTION

This lawsuit was commenced by the FTC on May 23, 2022 with a Complaint for Permanent Injunction, Monetary Relief, and Other Relief (the "Complaint") (ECF No. 1) against Financial Education Services, Inc., United Wealth Services, Inc., VR-TECH, LLC, VR-TECH MGT, LLC, CM Rent Inc., Youth Financial Literacy Foundation, as well as Parimal Naik, Michael Toloff, Christopher Toloff, and Gerald Thompson.

The Receiver became temporary receiver under the Court's Temporary Restraining Order entered on May 24, 2022. (ECF No. 10). On July 18, 2022, the Court entered an Order Denying Motion for Preliminary Injunction, Vacating Temporary Restraining Order, Terminating Asset Freeze, and Converting Receivership to Monitorship, whereby the receivership was terminated and Mr. Miles was appointed as a Monitor for the Monitored Entities, as that term is defined in the Monitorship Order. (ECF No. 76).

As evidenced by the detailed billing records which accompany the Declaration of Patrick Miles in support of this Motion ("Miles Declaration") attached as **Exhibit A**, the relevant period of this monitorship was marked by the need for the Monitor to continue to render extensive services, including, among other things: continued review of business, operational and financial related documentation; interviews of various company personnel and independent sales

agents; preparation and submission of requests for documents and information to the Monitored Entities and review and analysis of same; attendance and monitoring company training events in Florida and Georgia; review and analysis of company operations; and continued preparations of the Monitor report.

The services of the Monitor, and those of Riveron RTS, LLC ("Riveron"), the Monitor's financial advisor, are summarized separately below and described in the detailed billing records attached as exhibits to the Miles Declaration. The Monitor's activities will also further be described in the Monitor's report, which is forthcoming.

II. SUMMARY OF THE SERVICES OF THE MONITOR AND PROFESSIONALS

The Monitor seeks payment of the Monitor's fees and costs and of those professionals working at the direction of the Monitor, as set forth in the Monitor Riveron invoices attached to the Miles Declaration. The fees set forth in invoices from the Monitor, the Monitor's team at Barnes & Thornburg, and Riveron cover the time period from September 1, 2022 through October 31, 2022. The period from September 1, 2022 through October 31, 2022 is referred to herein as the "Reporting Period."

During the Reporting Period, as set forth in the invoice and time entries attached as **Exhibit 1** to the Miles Declaration, the Monitor and professionals working at the direction of the Monitor from Barnes & Thornburg incurred fees and

costs in the amount of \$150,302.08, with \$85,454.35 of those fees and costs attributed to the month of September, 2022, and \$64,847.73 attributed to the month of October, 2022. Additionally, the Monitor submits the invoices attached as **Exhibit** 2 to the Miles Declaration for Riveron totaling \$87,026.93 for professional services and fees.

The tasks performed by the Monitorship team during the Reporting Period, in addition to the items summarized above, included assessing and analyzing documents and information provided by the Monitored Entities in response to requests for information from the Monitor. These tasks were necessary and reasonable to carry out the Monitor's duties to monitor the Monitored Entities' compliance with (1) the Monitorship Order, (2) Section 5 of the FTC Act, 15 U.S.C. § 45, the Credit Repair Organizations Act, 15 U.S.C. § 1679- 1679*I*, and the FTC's Telemarketing Sales Rule, 16 C.F.R. Part 310, and (3) all other laws, rules, and regulations. (Monitorship Order, ECF No. 76, PageID.5551).

The Monitor and professionals from Barnes & Thornburg also attended various in-person interview sessions and events coordinated by the Monitored Entities and their counsel. Throughout the Reporting Period, select individuals from the Monitor team attended in person interviews of various management personnel from the Monitored Entities regarding processes and compliance protocols. The Monitor team also conducted select interviews of management personnel, including

Chris Holder, Sue Griffin, Alfred Nickson, and Robert Franklin. The Monitor team attended a "Super Saturday" event conducted by United Wealth Education in Dania Beach, Florida on September 10, 2022 as well as a "Super Saturday" event in Atlanta, Georgia on October 22, 2022. These company events were attended by various company leaders as well as independent sales agents and potential agents. The Monitor team also conducted interviews of select personnel and sales agents at this event. Additionally, the Monitor team attended another "Super Saturday" event conducted by United Wealth Education via zoom.

Similarly, Riveron engaged in necessary tasks during the Reporting Period. Representatives from Riveron assisted the Monitor in meeting with company management and interview of company personnel. Riveron has also continued to review and analyze the Monitored Entities' financial transactions, communicate with company management regarding same, and summarize the Monitored Entities' financial transactions to further advise the Monitor on the Monitored Entities' business activities.

On November 16, 2022, the Monitor filed its first monitorship report, which more fully informed the Court of the steps taken by the Monitor to implement the terms of the Monitorship Order, whether the Monitored Entities are complying with the Monitorship Order or any other order entered by the Court, and other items as required by Paragraph XI of the Monitorship Order. (ECF No. 107).

III. THE FEES AND COSTS OF THE MONITOR AND PROFESSIONALS ARE REASONABLE AND SHOULD BE PAID AS REQUESTED

The Monitorship Order provides that the Monitor and personnel hired by the Monitor as authorized in the Monitorship Order are entitled to "reasonable compensation for the performance of duties pursuant to this Order and for the cost of actual out-of-pocket expenses incurred by them, from the assets now held by, in the possession or control of, or which may be received by, the Monitored Entities." (*Id.* at PageID.5557-5558).

The "Court's primary concern in awarding professional fees is that the fees be reasonable." Commodity Futures Trading Comm'n v. Aurifex Commodities Rsch. Co., No. 1:06-CV-166, 2007 WL 2481015, at *1 (W.D. Mich. Aug. 29, 2007) (involving receiver's request for professional fees) (citing Reed v. Rhodes, 179 F.3d 453, 471 (6th Cir. 1999)). The Court may review whether the services were "actually and necessarily performed ... that the expenses billed were actually and necessarily incurred ... and that the amount of the fees and expenses is reasonable as to the hourly rates charged, the hours expended, and the expenses billed." *Quilling v. Trade* Partners, Inc., No. 1:03-CV-236, 2008 WL 4287824, at *1 (W.D. Mich. Sept. 17, 2008). The Court may evaluate supporting documentation, such as "detailed invoices which identify in descriptive detail the tasks performed, who performed each task, the person's position and billing rate, and how much time was devoted to each task." F.T.C. v. Fortune Hi-Tech Mktg., Inc., No. CIV.A. 13-123, 2013 WL 4495829, at *3 (E.D. Ky. Aug. 20, 2013) (holding that receiver established prima facie case for reasonableness of attorney's fees). Here, the Monitor and its team have engaged in reasonable and necessary tasks to carry out the duties of the Monitor as set forth in the Monitorship Order as summarized above and in the invoices submitted with this application. This Motion and the accompanying Miles Declaration establish that the Monitor, its members, staff and professionals rendered reasonable and necessary services pursuant to the Monitorship Order. The Monitor respectfully submits the fees are reasonable in light of the services rendered and results obtained to date, and that the fees and expenses requested should be awarded in their entirety.

IV. CONCLUSION

For the foregoing reasons, the Monitor respectfully requests that the Court grant this Motion in its entirety and approve and authorize for payment the fees and expenses of the Monitor and professionals working at the direction of the Monitor, to be paid from the assets now held by, in the possession or control of, or which may be received by, the Monitored Entities. (ECF No. 76, PageID.5557-5558).

Dated: December 15, 2022 BARNES & THORNBURG LLP

/s/ Anthony C. Sallah

Patrick A. Miles, Jr. (P46379) David A. Hall (P81426) Anthony C. Sallah (P84136) 171 Monroe Ave NW, Suite 1000 Grand Rapids, Michigan 49503

Phone: (616) 742-3930 Facsimile: (616) 742-3999

Patrick.Miles@btlaw.com
David.Hall@btlaw.com
Anthony.Sallah@btlaw.com
On behalf of the Court-appointed
Monitor Patrick A. Miles, Jr.

CERTIFICATE OF SERVICE

I hereby certify that on December 15, 2022 a copy of the foregoing document was filed electronically and served by e-mail to all parties by operation of the Court's electronic filing system or by mail to anyone unable to accept electronic filing as indicated on the Notice of Electronic Filing.

Dated: December 15, 2022 BARNES & THORNBURG LLP

/s/ Anthony C. Sallah

Patrick A. Miles, Jr. (P46379) David A. Hall (P81426) Anthony C. Sallah (P84136) 171 Monroe Ave NW, Suite 1000 Grand Rapids, Michigan 49503 Phone: (616) 742-3930

Phone: (616) 742-3930
Facsimile: (616) 742-3999
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